



California Tow Truck Association

Board of Directors Meeting Minutes

Hyatt Centric • Long Beach, California • April 21, 2016

A Board of Directors of the California Tow Truck Association was held on Thursday, April 21, 2016 at the Hyatt Centric the Pike in Long Beach, CA

Board Members Present (unless otherwise indicated as “absent”):

From the Executive Committee:

Terry Warford Jr, President
Casey Horvath, V.P. T-ROC South
Quinn Piening, V.P. T-ROC North
Rodney Sellers, V.P. Education South (absent)
Bruce Johnson, V.P. Education North
Dion Bracco, Treasurer
Andrea Oliverez, Secretary
Jay Van Arsdale, Member at Large
Sherry White, Immediate Past President

Directors:

Capitol:

Douglas Nelson
Dan Charlebois

Central Valley:

Billy Myers

Desert:

Brandon Johnson
Robbie Kaufman

Golden Empire:

David McDanell (absent)

Greater Bay Area:

Art Amirkhas
Randy Levitt (absent)
Norm Phillips
John Reynolds (absent)
Tracy Koehler (absent)

Inland Empire:

Michael Payne
Terry Jordan

Los Angeles

Carvel Gay (absent)
Jon Gaboudian
Bill Salazar
Kenneth Wilson

Monterey:

(open)

North State:

Scott Bambauer
Earl Peterson
Lori Rodrigues

Orange County:

(open)

Palomar:

Gene Inderriden

Redwood:

Alex Berg
Robert Inskeep

San Diego:

Steven Hendrickson

San Joaquin:

Kevin McCracken (absent)

Tri Counties:

John Coulter

Past Presidents:

Perry Shusta (absent)
Jim Kruger

Appointments:

Steve Sgarlato for UCMCS

Alternates:

none

General Counsel

Brooks Ellison

Kirk Blackburn

Pat Whalen (Absent)

Meeting Called to order by President, Terry Warford, Jr. @ 9:16am

Invocation: Dion Bracco

Pledge of Allegiance Terry Warford, Jr.

Swearing in of Art Amirkhas and Norm Phillips Greater Bay Chapter

Meeting went in to closed session @ 9:20am

Meeting now back into open session @ 9:27am

Treasurer report by Dion Bracco

Motion made by Billy Myers to accept the Treasurer report as presented. Motion seconded by Alex Berg. Discussion followed. MSC, unanimous.

Staff report: Vickie Young

Membership Report

Tow Companies: 620

Associates: 69

Affiliates:4

New Members from January 9, 2016 – April 13, 2016

Abram & Sons Towing, Inc.

All N One Towing

All Star Towing

Castaic Towing

D.A.A. Towing Service

Dave's Towing Service

Dutra's Towing LLC

Gold Country Tow Service

Jordan's Trucking Co.

Metro Towing, Inc.

Office Staff

Vickie Young

Motherlode Towing

Palm Ave Motors, Inc

Preferred Towing Service, LLC

Rapid Towing, Inc.

Sandoval's Towing

Tito's Towing and Repair

TNV Towing

Tow One Inc.

Tracker Auto Recovery Inc

Waterford Tow Service

Motion made by Terry Warford to accept the new members as presented. Motion seconded by Dion Bracco. MSC, Unanimous.

Presentation on new proposed Associate Members dues structure

Associate

Member Type	Dues	Business Radius	Member List	Newsletter Content	Adv. Discount
Silver	300	Chapter	Chapter	Free 1/4 page / business card	0
Gold	600	State	All	Free 1/2 page / + media link + 100 words	10%
Platinum	1500	National	All	Free 3/4 page / + media link + 300 words	25%

Motion made by Andrea Olivarez to accept Associate Membership proposal as presented with marketing the Silver no the Gold this year. Sherry White seconded the motion. Discussion of the motion. MSC, unanimous.

Presentation New member Membership Drive Offer Now through the WSTS Motion made by Bruce Johnson to move forward with the New Member promotion now through the WSTS. Jay Van Ardsdale seconded motion. MSC, unanimous

Discussion on idea of possibility of hiring a Marketing person to sell Association.

Report Technology Update

Website Re-design & Membership database integration launch hoping to launch this week to board, end of month to membership

Next meeting July 27-28, 2016 Newark Double Tree, Newark, CA.

Break @10:27 am

Jon Gaboudin joined meeting at break; Jim Krueger joined meeting at break

Meeting called back to order 10:54am

Tow Show Committee Report: Quinn Piening and Dion Bracco
WSTS San Diego, CA October 13-15, 2016

Get registered! Book early!
Membership Luau, Chapter mixer Friday night
Board Meeting Saturday
CHP hold 2 seminars on BIT program; Sales Seminars on show floor only

Saturday Industry Leaders Night
Rich Chappel Industry Leader Inductees for 2016: Frank Andrews, Donna Bookout-Coe, Leon Ginn, Evelyn Harden, Bill McCarty, Glenn Neal, Earl Peterson, Harold "Hal" Present, Harry Saehlenou, Pat Sweeney

Will also honor drivers with 100% on training

Lunch Break
Meeting called back to order 12:53pm

TROC Report: Legislative updates Casey Horvath and Quinn Piening AB 2586 victory on parking bill of Rights AB 1222 (Bloom): Clean-Up AB 873 (Jones) B.A.R.

Upcoming TROC Meetings
June 9-10
August 18-19
November 17-18

Meeting adjourned 1:02pm for closed executive session
Meeting called back to order and guests invited back at 1:30pm

June 9, 2016 Assemblyman Frasier (Chair of Transportation Committee) cocktail Fundraiser. Need to fill the room and support this function.

Meeting adjourned 2:40 pm for closed executive session
Meeting called back to order and guests invited back at 3:00pm

TROC members need to be voted on and approve
6 members 4 our incumbents Tracy Kohler, Craig Baker, Glenn Neal, Steven Hendrickson.

Terry Warford made a motion to suspend bylaws to vote on all incumbents at once in the essence of time. Bruce Johnson, seconded motion. MSC

Motion by Terry Warford to accept the 4 incumbents as presented Glenn Neal, Craig Baker, Tracy Kohler, and Steven Hendrickson. John Coulter seconded the motion. MSC Unanimous.

Voting for 2 new TROC Members:

Rachel Reiter- Motor Club South
Ballots distributed and collected
Art Amirkhas- Private Property North
Ballots distributed and collected

Announcement of results both were voted in by 2/3rd's vote. Welcome to TROC, Art Arkimas and Rachael Reiter

Foundation Report by: Sherry White, Foundation President

Report out on property purchase for 643 W. Stadium Lane Sacramento, CA
Purchase price \$750,000
75% Finance acceptance offer from Five Star Bank

\$750,000.00 Building cost
\$562,500.00 Loan amount

\$91,000.00 Money that was earmarked for Foundation use
\$54,000.00 Foundation bank account
\$42,500.00 more needed from CTTA money market account for Foundation down payment.
CTTA Money market count balance will be \$85,500.00

Bill Salazar made the motion to earmark \$42,500 from the CTTA money market account to be deposited in the 643 West Stadium Lane escrow account at the close of escrow for purchase of 643 W. Stadium Ln. Sacramento Jay Van Arsdale seconded the motion. MSC, Unanimous.

Education Report: Bruce Johnson
Reported that the Heavy Duty Manual is completed and being used.
Discussion held on challenging the test for recertification for experienced operators. Can we still do that?

Heavy Duty Equipment moving report out Doug Nelson container versus trailer.
He got quotes for this and reported out on what we needed to do for this.
We would have to have one for the north and one for the south.

Quinn Piening suggested tabling the purchase of the container/trailer until we have purchased the building

Open discussion Bruce Johnson, we needed money in driver relief fund.

Motion to adjourn made by Gene Inderriden and seconded by Dion Bracco. @ 3:52pm

Meeting closed by Terry Warford, President.